



# CORMANT-CS

Data Center  
Infrastructure  
Management

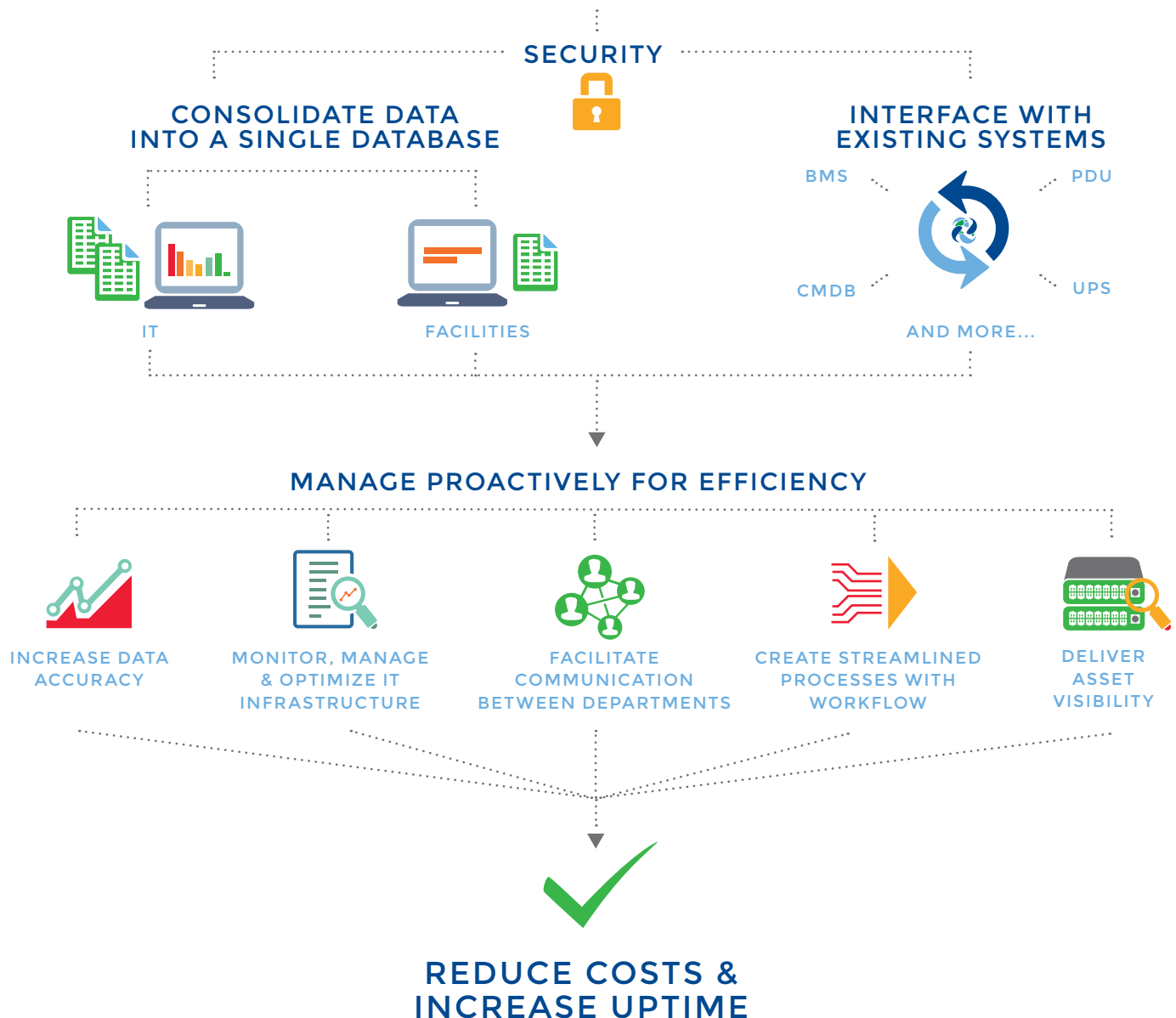


**CORMANT™**  
DCIM And Beyond

# DATA CENTER INFRASTRUCTURE MANAGEMENT (DCIM)

**DCIM encompasses the required infrastructure, equipment, connectivity, environmental information and processes inside and around the data center.** Data centers and campuses continue to grow in size, complexity and amount of data and equipment making it vital to have a holistic view of all information. DCIM provides a consolidated view of the data, including historical, current and future infrastructure states while supporting processes to ensure data is updated, maintained and analyzed. Utilizing this data, Cormant-CS helps increase uptime, decrease power usage, reduce OPEX and CAPEX, increase data accuracy and improve decision making for hundreds of customers in all industries and can do the same for you.

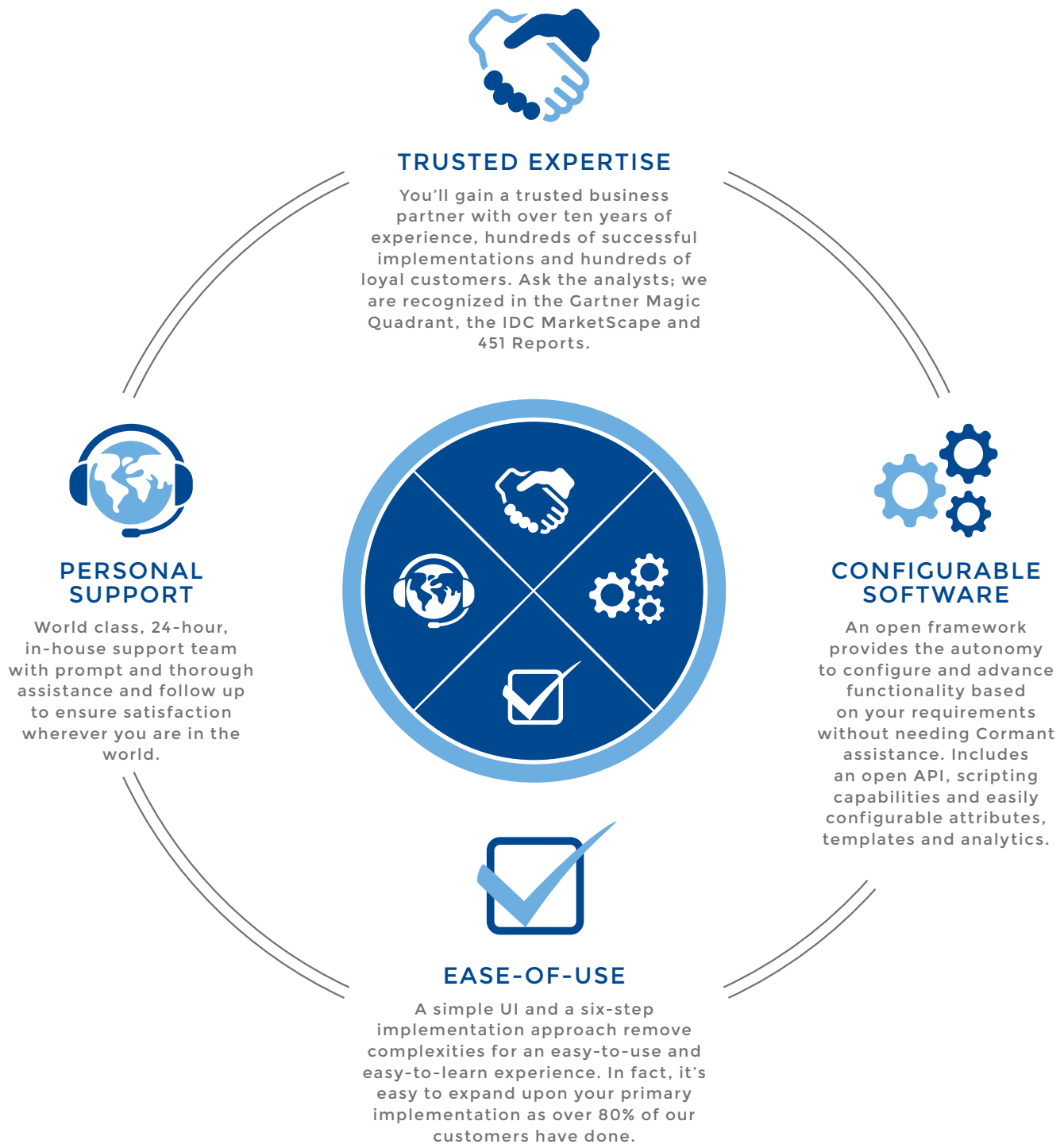
## CORMANT-CS DCIM FOR DATA CENTERS, COLOCATIONS AND CAMPUSES



# WITH CORMANT, BUSINESS IS PERSONAL

**94% customer retention rate since our product launch in 2003.**

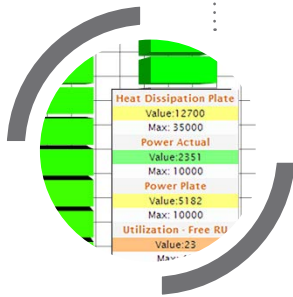
We understand you have unique needs and wish a vendor would act more like a business partner than a salesman. We aim to do just that. We're only successful if you're successful. From our team, to our software, to the way we do business, we keep it focused on your needs for your success.





# CORMANT-CS FULL DCIM SUITE

**"The system's ease of use and mobility meant we knew we could roll this out to our teams and they would use it. This has proved to be the case and multiple teams now 'self-serve' using the Cormant-CS web."** Mike Alexander, Implementation Manager in Data Center Facility Engineering at McKesson, 2014



## CAPACITY MANAGEMENT

- Reduce OPEX and CAPEX.
- Monitor and optimize connectivity, space, cooling and power at the equipment, rack or data center levels to reduce the need for expansion.
- Plan new buildouts effectively with data visibility.



## IT EQUIPMENT MANAGEMENT

- Manage the location, usage, lifecycle and more of your physical infrastructure to enhance data accuracy.
- Track only the data of interest and format it to your requirements.
- Segregate access to information for security.
- Integrate with your CMDB.

## SIMPLE UI

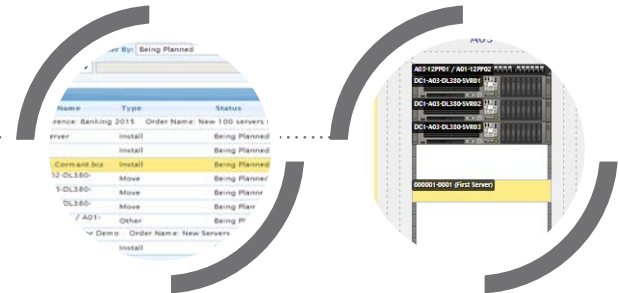
You can intuitively use Cormant-CS with little to no training. The software provides seamless functionality across all platforms and allows full configuration to you and your organization's requirements such as company-specific naming, plain English labels and more. Configurable dashboards and alerts add to the simplicity with your vital information displayed upon login. It includes dynamic rack, floorplan, data center, building or map views from past, present or future data as well as alerts delivered to you in configurable formats.

## CONNECTIVITY

- Stems from Cormant's original CableSolve software solution since 2001.
- Manage capacities such as port availability.
- Document end-to-end connections and all data points.
- Track specific services (ie. VOIP, VLAN, etc) per port to reduce errors.
- Manage campus-wide cabling and connectivity.

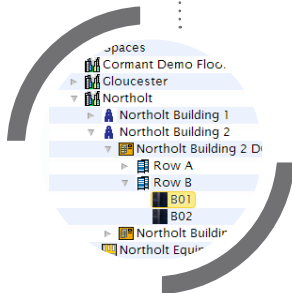
## ANALYTICS

- Measure and manage data with intelligent alerts, charts and tables with full configurability.
- View or share reports with up-to-date, consolidated data for informed decision-making.



## WORKFLOW CHANGE MANAGEMENT

- Manage entire process of device change and deployment for reduced errors.
- Align resources, teams and processes for full collaboration, including blogging and task lists.
- Identify optimal locations for new equipment.
- Maintain records of historical data for compliance reporting.
- Reserve space for future changes (as shown by the yellow RU above).
- Integrate with your organization's workflow and/or upstream ticket system.

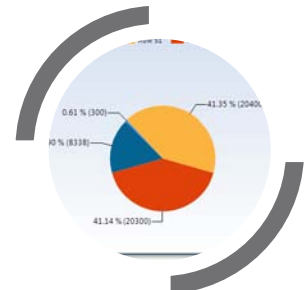


## MOBILITY

- Efficiently record changes at the site of the change for continued data accuracy from day 1 to day 1,000 and beyond.
- Access Workflow and update tickets in the field.
- Full support for barcodes and RFID.
- Online and offline functionality for tablet or mobile handheld device usage in limited Wi-Fi locations.

## POWER AND ENVIRONMENTAL MANAGEMENT

- Monitor and optimize power and cooling use to save money and increase uptime.
- Document end-to-end connections including street to chip power channels.
- Interface with BMS, UPS, PDU, CFD systems and more.



## WITH CORMANT-CS, YOU CAN:

- ✓ Acquire and access information with mobile device, server, desktop, web and API functionality for ease-of-use in one data center or multiple, global data centers.
- ✓ Consolidate and standardize information into a single database: assets, locations, purchases, historical data, ownership data, support, connectivity and configurations for data accuracy.
- ✓ Configure nearly everything within the platform with templates and full scripting capabilities.
- ✓ Increase uptime with enhanced visibility of IT infrastructure and connections.
- ✓ Reduce OPEX and CAPEX by optimizing capacities of both infrastructure and connections.
- ✓ Streamline processes with Workflow management capabilities.

**On average, we deploy a 250 rack facility in 30 person-days.**

Our “tried-and-trusted” six-step implementation approach has a track record of success since 2003. Our work is not complete until you’re comfortable with the solution. We’re always happy to provide customer references upon request.

## THE SIX STEPS OF IMPLEMENTATION SUCCESS

1



### PRIORITIZE YOUR PHASE I GOALS

Are you most interested in consolidating multiple systems and/or spreadsheets into a single database, obtaining impactful analytics for better planning and decision making or reducing operating costs? Whatever your goals may be, it’s important for your goals to drive the implementation process.

2



### IDENTIFY PROJECT RESOURCES

You should first identify the primary leader and administrator to ensure success of the project then identify the personnel required from other departments.

3



### ACQUIRE AND BUILD THE DATABASE

Easily acquire data by importing spreadsheets, SNMP discovery, web services XML API or adding, connecting and auditing from a mobile handheld device.

4



### INTERFACE WITH EXISTING SYSTEMS

Quickly interface with your existing systems with our web services XML API for full read and write capabilities. Rest assured, we’ve had experience with numerous systems during our 10+ years.

5



### TRAIN

You can operate Cormant-CS intuitively with little to no training, however training is always recommended to get the most out of the product.

6



### REVIEW AND GO LIVE

Review the implementation and go live with your accurate data! Revisit Step 1 to plan future phases and expand on your success.

**“Cormant benefits from a tight connection between its service, sales, marketing, and R&D teams, allowing the company to operate efficiently and transparently to serve customer needs.”** Jennifer Koppy, Research Director, Datacenter Management, IDC MarketScape: Worldwide Datacenter Infrastructure Management 2013 Vendor Analysis, May 2013

**“The company remains relatively small, yet its flagship DCIM suite, Cormant-CS, is being deployed by large, high-profile organizations for day-to-day datacenter operational management.”** Rhonda Ascierito, Research Manager, Datacenter Technologies & Eco-Efficient IT at 451. 451 Impact Report, 2014

## CORMANT-CS, TRUSTED BY:

### OVER 200 CUSTOMERS

Including NATO, Barclays, Cisco, McKesson and more.

### MULTIPLE GOVERNMENT ORGANIZATIONS

Organizations in Australia, Canada, USA, UK and more.

**3 of the top 10**  
largest global banks

**2 of the top 5**  
telecom companies

**8 of the top 100**  
global companies

**94%** Customer retention rate.

**50%** Of our customers are in high-security industries.

Gartner Magic Quadrant “Visionary”

IDC MarketScape “Major Player”

## CERTIFIED SOLUTION PARTNERS

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CORMANT OFFICES COVER NORTH AMERICA, UK, EUROPE, ASIA PACIFIC AND THE MIDDLE EAST

Cormant has been an expert in IT infrastructure management software for the data center (DCIM) and beyond since 2001. Boasting a 94% customer retention rate, Cormant's solutions are sold globally with customers and partners on six continents encompassing all industries. Cormant works with customers to improve their management, control and reporting processes by delivering Cormant-CS, a DCIM solution that provides a single-pane-of-glass view to where the physical and logical layers of IT infrastructure meet.

Learn more at [WWW.CORMANT.COM](http://WWW.CORMANT.COM)

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Partners on 6 continents including:



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